COMMUNITY SCHOOL SUSTAINABILITY TOOLKIT

Sustaining and growing community schools requires strategic funding, strong partnerships, and effective communication. This toolkit is designed to equip community school practitioners and partners in Idaho with the resources they need to secure funding, engage local support, and share their impact. Inside, you'll find guidance on grant writing, leveraging partnerships, navigating federal funding opportunities, and advocating for your community school through storytelling and site visits. Additionally, real-life experts showcase how Idaho schools have successfully sustained and expanded their community school efforts during a recorded panel discussion.





Grant Resources

Securing funding through grants is a crucial part of sustaining and expanding community schools. Grants provide financial support to individuals, organizations, or projects for a specific purpose or goal. While they do not need to be repaid, they are not simply "free money." Grants are competitive, targeted, extensive, and conditional, requiring thoughtful preparation and

alignment with funder priorities. This section offers resources to strengthen your grant-writing efforts, including links to helpful articles and graphics, templates, and example winning proposals. Whether you're new to grant writing or refining your approach, these tools will help you craft compelling applications and secure essential funding.

Purpose of Grants

Grants provide financial support to individuals, organizations, or projects for a specific purpose or goal. Unlike loans, grants are not expected to be repaid. However, they should not be considered "free money," as they come with specific requirements and expectations.

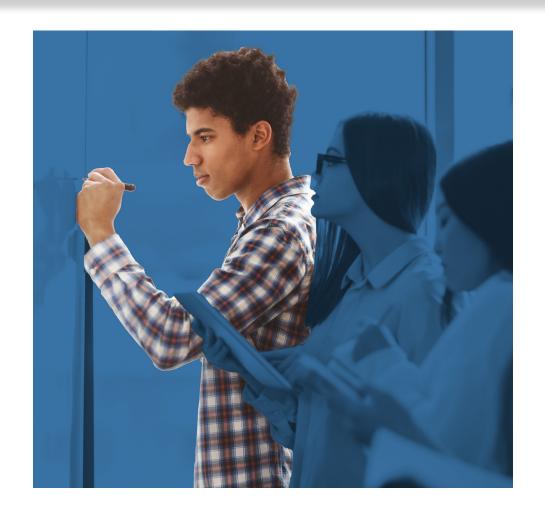
Key Characteristics of Grants

Competitive. Many organizations apply for limited funding opportunities.

Targeted. Funds are designated for specific purposes, programs, or initiatives.

Extensive. The application process can be detailed and time-consuming.

Conditional. Recipients must meet reporting and compliance requirements.



Grant Resources





The Grant Writing Process

When you're working through the grant process, keep a few things in mind as you navigate through these six stages linked below:



Stage One

- Are your goals and mission clear?
- What are your funding gaps?
- Do you have capacity to fulfill the work?

Stage Two

- Utilize a variety of tools + use a grants calendar to track opportunities.
- Read the funder's RFP carefully.
- What did other organizations do right?

Stage Three

- Connect via email, LinkedIn, mutual contacts.
- Research their 990 and past awards, attend webinars (if available).
- If they've funded key partner(s), start a dialogue with them about it.



Sky Learning: 6 Stages of Grant Writing

The Grant Writing Process (CONT'D.)

When you're working through the grant process, keep a few things in mind as you navigate through these six stages:



Stage Four

- Does your program fit with the funder's goals?
- If you aren't aligned, have alternatives ready to explore.
- Make notes as you explore different opportunities.

Stage Five

- Address the funder's priorities in your application.
- Include: need for project (incorporate data/ storytelling), organization/community description and qualifications, budget, measurable outcomes and results, supporting doc's.
- Have someone else proofread/edit your application.
- Submit at least one full day before the deadline.
- Read the fine print! Sometimes there are character/word limits.

Stage Six

- Submit EOG (End of Grant) reports in a timely manner, if required.
- Thank the funder if you win an award.
- Thank them still even if you don't, and express gratitude for the opportunity.
- Keep lines of communication open.



LINKS & RESOURCES

- Articles and Graphics
- Templates
- Winning Proposals

Partner Supports

The following organizations offer resources to support schools as they build partnerships, implement programs, and serve their communities.



Idaho Coalition for Community Schools

Online resources for strategy framework and implementation

idahocoalitionforcommunityschools.org/resources

Monthly Learning Network

Virtual peer learning network for Community School Coordinators .

To join, email iccs@unitedwaytv.org

Coalition Town Halls

Quarterly webinars for partners and stakeholders of Community Schools throughout Idaho

To be notified, email iccs@unitedwaytv.org

ICCS Newsletter

Monthly highlights of Community Schools, insights from across the state, and grant opportunities

<u>idahocoalitionforcommunityschools.org/#newsletter</u>

Idaho Association for the Education of Young Children

Parent Cafes

bestrongfamilies.org/cafes-overview

Training on Healthy Outcomes from Positive Experiences for parents.

positive experience.org

Training on the Strengthening Families Protective Factor Framework for parents, communities and staff of family-serving organizations.

idahoaeyc.org/strengthening-families

READY! For Kindergarten workshops for parents and caregivers of children age birth through five.

workshop.readyforkindergartenidaho.org/workshops

Guidance and coaching on creating an Early Learning Collaborative.

idahoaeyc.org/start-your-elc

Training on the Pillars of Success to build a healthy, sustainable early childhood pipeline within your community.

Contact aamo@idahoaeyc.org

Partner Supports (CONT'D.)

The following organizations offer resources to support schools as they build partnerships, implement programs, and serve their communities.



Idaho Association for the Education of Young Children (CONT'D)

Support for parents, caregivers and teachers of young children on early math.

Professional development opportunities; curriculum alignment; developmentally appropriate practice; kindergarten transition.

Contact <u>hlee@idahoaeyc.org</u>

Support organizing customized community events such as READ UP!, kindergarten registration, Brain Architecture Game, Parent Cafes, early STEM events, parent empowerment.

Support for community events for to strengthen families and support young children

Contact aamo@idahoaevc.org

Kindergarten transition support: a booklet for parents and a companion document for school districts; Parent Cafes.

Support for on-site events, parent and district resources.

Contact pvernon@idahoaeyc.org

Support connecting to tribal early childhood systems

Tribal Liaison available to support connections with and between tribal nations.

Contact aamo@idahoaeyc.org

Support for Strengthening Child Care in your community, including child care business supports and quality supports.

Child care start-up training; grants available for materials for new or expanding child care programs.

Contact hlee@idahoaeyc.org

Developmental screening and monitoring for all young children.

Contact hlee@idahoaeyc.org

Education on infant & early childhood mental health; links to endorsed individuals across the state.

Free professional development and information about infant and early childhood mental health endorsements for professionals

Contact jzink@idahoaeyc.org

IdahoSTARS professional pathway and access to incentives for child care providers.

IdahoSTARS provides robust supports for individuals working with young children.

Contact emassee@idahoaeyc.org

Partner Supports (CONT'D.)

The following organizations offer resources to support schools as they build partnerships, implement programs, and serve their communities.



Idaho Association for the Education of Young Children (CONT'D)

IdahoSTARS QRIS for licensed, ICCP-certified child care programs, including Environment Rating Scale program assessments for enrolled programs.

Formal supports to recognize and improve quality practices in early childhood settings.

Contact <u>mwoessner@idahaoeyc.org</u>

Website promotion of the quality status of programs in QRIS

Contact mwoessner@idahaoeyc.org

Support with including the voices of child care providers in your ongoing planning

Contact Chelsea Krema: ckrema@idahoaeyc.org

Customer support for child care licensing and ICCP certification

Through IdahoSTARS. Dial 211 and ask to speak to your regional child care resource center.

Idaho Out-of-School Network

Training on the Pillars of Success to build a healthy, sustainable early childhood pipeline within your community.

Funding and Grants - Idaho Out-Of-School Network

Out-of-School Time Funding & Grants Resources

Behavior Management Institute (BMI) - Idaho Out-Of-School Network

Idaho Nonprofit Center

Forever Idaho Regional Grants

School Districts/Schools are eligible to apply for these grants. Note the regional cycle timelines in the link:

<u>idahocf.org/docs/grants/Forever-Idaho-grant-guidelines-</u>2024.pdf

Idaho Youth Well-Being Assessment

BCI Foundation will be prioritizing behavioral health funding to districts that complete the Idaho Youth Well-Being Assessment

sde.idaho.gov/student-engagement/iywa/index.html

Partner Supports (CONT'D.)

The following organizations offer resources to support schools as they build partnerships, implement programs, and serve their communities.



Blue Cross of Idaho Foundation for Health

Early Education & School learning session (begins in late January 2025)

5 week learning series to help districts upstart or expand early education programming, followed by a grant application & award opportunities up to \$50,000

Contact jyarbrough@bcidahofoundation.org

Healthy Minds Partnership Program

Assistance to districts to set up school-located behavioral health counseling services

Contact jyarbrough@bcidahofoundation.org

Idaho Children's Trust Fund

Various training opportunities

HOPE Conquers ACEs (Trauma/ACE/PCE informed)

Brain Architecture Game (to understand impacts of positive and adverse experiences)

Stewards of Children revised (child sexual abuse prevention)

Contact Roger.Sherman@ctf.idaho.gov

Assistance with parent advisory and engagement

Activate parent cafe trainers (mostly Treasure Valley and upper Snake)

Contact Roger.Sherman@ctf.idaho.gov



Program Connections

See resources below to help explore the connection between community school strategy and additional programs.



This fact sheet was developed by the 21st Century Community Learning Centers National Technical Assistance Center in collaboration with the Full-Service Community Schools program.

Click to view & Download



Federal Resources

This toolkit was created by the federal government, and is designed primarily to help community school leaders, coordinators, advocates, and other stakeholders understand the scope of federal funding that has historically been used to support community schools. It links to many different funding streams and outlines the ways in which they can support various programs and activities that seek to support kids and families in a community school.



The White House Toolkit for Sustainability is available by request. Please reach out to ICCS@UnitedWayTV.org



Recorded Panel

Hear from four education professionals advancing community school strategy across Idaho, as they talk about blending and braiding funds, sustaining partnerships, and prioritizing this work in their districts.



Watch Video

Read the Panel Transcript



Communication

Effectively communicating the impact of your community school is essential for building support and securing long-term sustainability. This section provides resources on advocacy strategies, storytelling, and hosting site visits or tours to engage stakeholders. Whether you're speaking with policymakers, funders, or community members, these tools will help you craft compelling messages, showcase your school's successes, and inspire continued investment in your work.



National Materials

- The Power of Community Schools
- Tell Your Story

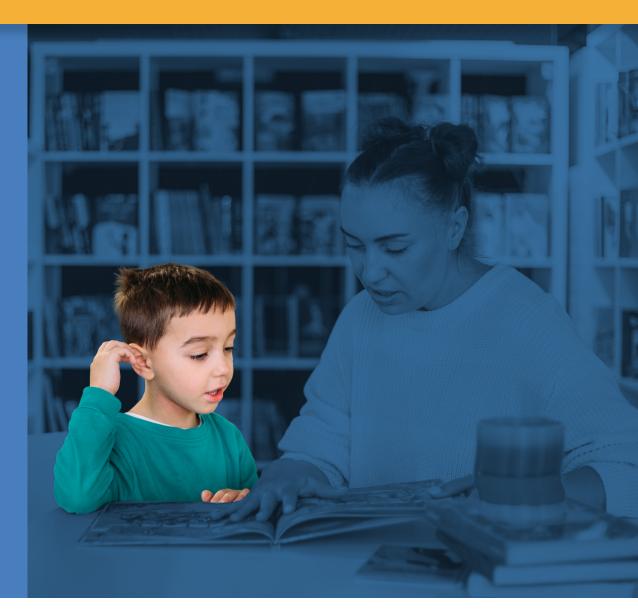
Coalition Comms materials

- One pager with talking points
- Brochure
- Posters
- Policy Engagement Playbook

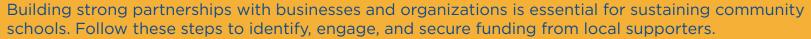
In Building communication

- ICCS PowerPoint Shared mission
- Reflection Activity
 - Instructions
 - Reflection Activity Graphic

Site visit guidance



Business Partnership Guide





1. Research a Business/Organization

- Identify local businesses, corporations, and organizations that align with your school's mission.
- Look into their community engagement, corporate social responsibility initiatives, and past philanthropic giving.
- Who values education, workforce development, or community advancement?
- Find potential connections within your school's network—parents, staff, or board members who may have ties to the business.

2. Understand the Giving Landscape

- Determine which businesses and organizations are already giving to your school and in what ways.
- Talk with school administrators, PTA members, and other stakeholders to get a full picture of existing support.
- Identify gaps and opportunities for new partnerships.

3. Determine Your Ask

- Define what your school needs most and how a business or organization can help.
- Utilize your assets and needs assessment here.
- Consider various forms of support: financial donations, in-kind gifts, volunteer hours, or event sponsorships.
- Be specific: How much funding do you need? What resources are most impactful? What is the timeline for support?



Business Partnership Guide (CONT'D.)

Building strong partnerships with businesses and organizations is essential for sustaining community schools. Follow these steps to identify, engage, and secure funding from local supporters.

4. Refine Your Talking Points and Stories

- Develop a compelling narrative that connects your ask to the donor's values and interests.
- Use real stories and data to illustrate the impact of community schools.
- You may pull data from your assets and needs assessment, then add a story of a student that has received support.
 Ensure you're following FERPA guidelines and not providing identifying information about a student or family.
- Tailor your message to different audiences—business leaders, foundation representatives, or local philanthropists.

5. Define Recognition and Stewardship

- Plan how you will acknowledge donors (e.g., social media shoutouts, event recognition, plaques, or newsletters).
- Offer meaningful engagement opportunities, such as site visits or student thank-you notes.
- Ensure ongoing communication so supporters feel valued and see the impact of their contributions.

6. Communicate the Impact

- Provide regular updates on how donations are making a difference.
- Tie this back to the data- instead of saying "50 kids attended this after school program!", You might say "We shared that our school had about 65 families looking for free after school opportunities. Thanks to your support, we were able to add 50 spots, serving 76% of those families with quality expanded learning, allowing students to receive after school tutoring and enrichment. As a result, we saw a X% growth in these students test scores!"
- Share success stories, photos, and testimonials from students, teachers, and families.
- Maintain a long-term relationship with donors by keeping them informed and engaged in your school's mission.

LINKS & RESOURCES

- Ethical Storytelling
- Example of a visual representation of impact
 BOISE SCHOOL DISTRICT
- Example donation letter templates

COMMUNITY SCHOOL SUSTAINABILITY TOOLKIT

ICCS is always seeking to provide useful resources to all of Idaho's community schools. If you have feedback, ideas for 1out to iccs@unitedwaytv.org

IdahoCoalitionForCommunitySchools.org

The views and opinions expressed by our partner organizations are solely representative of their respective entities. These views do not necessarily reflect the collective opinions or positions of United Ways of Idaho, Idaho Coalition for Community Schools, or our overall partnership. We explicitly disclaim any endorsement or assumption of responsibility for the perspectives held by individual partner organizations.

